

Flat-Rate Warranty Reimbursement Frequently Asked Questions

- 1. Q. What is the Flat-Rate Warranty Program?
 - A. (Previously referred to as "WARP") provides compensation for defective parts while reducing the dealer's effort and expense to recover Warranty claim compensation.
- 2. Q. Does my dealership have to sign up for the Flat-Rate Warranty Program?
 - A. No, enrollment is not necessary for this program if you are a full-line dealer
- 3. Q. How is my Flat-Rate Warranty credit amount determined?
 - A. The credit is calculated using purchases of machines, accessories, and drums from the previous month's activity multiplied by the ratio assigned to each product. The Flat-Rate Warranty ratios will differ depending on the product. <u>Please note:</u> that the higher ratio will be used to determine the credit for all accessories that can be used on multiple products. For example; the credit for an accessory that can be used on both a Black & White Color enabled Machine (iRC 5068) and a Color imageRUNNER machine (Color imageRUNNER 3480) will be calculated using the higher ratio for Business Color Enabled products.
- 4. Q. How can I acquire the On-Line Warranty Credit Inquiry screen to view my Flat-Rate Warranty credits?
 - A. Contact your ISG Central Dealer Administrator for screen access, but each user will have to be approved by their dealer principal before access is granted.
- 5. Q. Who is my ISG Central Dealer Administrator contact person?
 - A. Refer to the chart below.

Region	Regional Admin	Phone	Email	
Eastern Jamesburg, NJ	Antonio Silva	732-521-7856	asilva@cusa.canon.com	
Midwest Chicago, IL	Dawn Dettloff	630-250-6444	ddettloff@cusa.canon.com	
Southeast Atlanta, GA	Nancy Crigler	770-849-7926	ncrigler@cusa.canon.com	
Southwest Dallas, TX	Jamie Mickelson	972-409-7922	jmickelson@cusa.canon.com	
Western Irvine, CA	Kathy Herrmann	949-753-4435	kherrmann@cusa.canon.com	



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- 6. Q. Did the Credit Description Categories Change?
 - A. Yes, the credit descriptions have changed. The Warranty Department has renamed the categories to be more current and we have added a new category to support Business Color Equipment. Please see below for details.

Previous Categories	New Categories	What Products Are Included	Ratios
imageRUNNER	Monochrome	B/W Machines & Accessories	0.1067
Drum	Monochrome Drums	B/W Drum Units	0.1067
Color Laser Copier	Graphic Color	Color Machines & Accessories	0.2425
Drum	Graphic Color Drums	Color Drum Units	0.2425
New	Business Color	Business Color Machines & Accessories	0.2503
New	Business Color Drums	Business Color Drum Units	0.2503

- 7. Q. Why does my Flat-Rate credit amount show blank or Zero dollars for the month?
 - A. Your dealership made no purchases of machines, accessories, or drums from the previous month.
- 8. Q. I'm unable to open the hyper-links listed under the Credit Memo and the e-Tag number columns?
 - A. To open the hyper-links hold down the "control" button and select the link at the same time. If you continue to have problems, please contact your Systems Administrator for assistance.
- 9. Q. How can I download my dealerships warranty credit information?
 - A. Click on the "download" icon, select print format and save the file to your desktop or the folder of your choice. (Microsoft Excel CSV format)
- 10. Q. How can I access and inquire credit information for another branch location?
 - A. You may not access and inquire another locations credit information. You are only profiled to preview your own credits.



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- 11. Q. What is the time frame for my Flat-Rate Credit memo information to be uploaded to the Warranty credit feature?
 - A. The credits are processed by the 7th business day of the month. Your credit information will be uploaded within 24hrs of the processing time.
- 12. Q. Can I access past Flat-Rate credit information?
 - A. Yes. You can access your Flat-Rate history for the entire previous year and the current year-to-date.
- 13. Q. Who can I call if I have a question regarding a Flat-Rate credit memo?
 - A. Please call Nechelle Joachim at 516-328-5770 or email at njoachim@cusa.canon.com